

# Postal Code 78729

# Residential Statistics



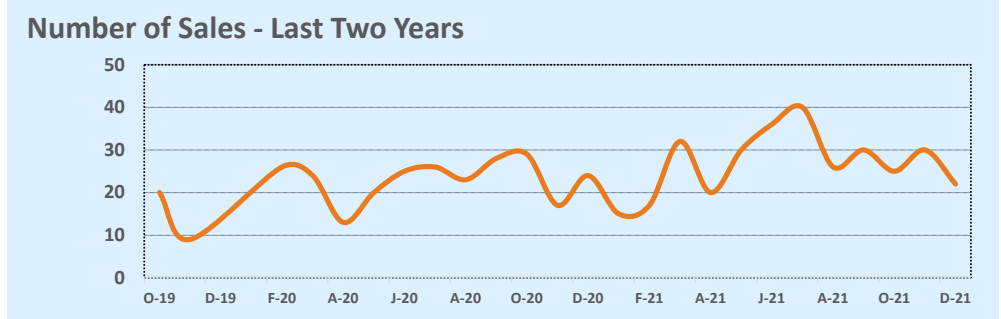
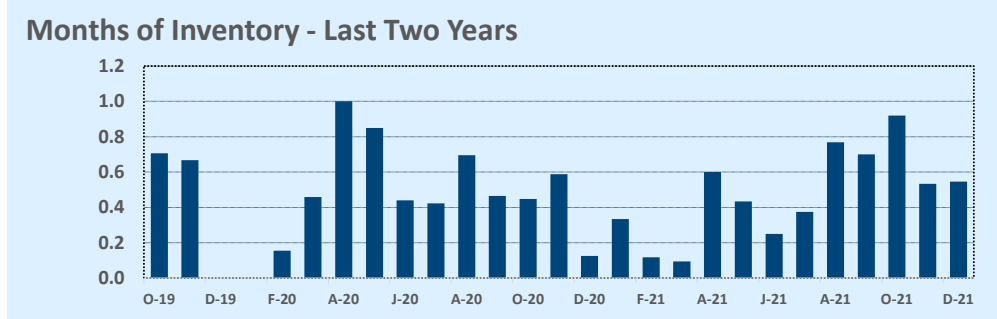
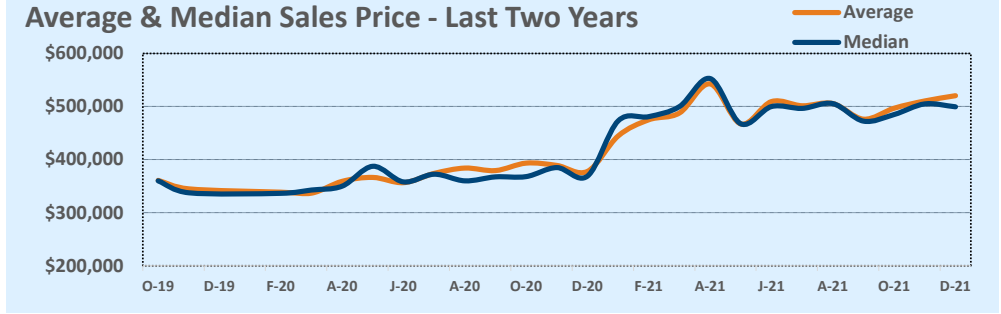
# November 2021

| Listings            | This Month   |             |              | Year-to-Date  |              |               |
|---------------------|--------------|-------------|--------------|---------------|--------------|---------------|
|                     | Nov 2021     | Nov 2020    | Change       | 2021          | 2020         | Change        |
| Single Family Sales | 16           | 18          | -11.1%       | 274           | 222          | +23.4%        |
| Condo/TH Sales      | 6            | 6           | --           | 49            | 42           | +16.7%        |
| <b>Total Sales</b>  | <b>22</b>    | <b>24</b>   | <b>-8.3%</b> | <b>323</b>    | <b>264</b>   | <b>+22.3%</b> |
| New Homes Only      | --           | --          | --           | --            | --           | --            |
| Resale Only         | 22           | 24          | -8.3%        | 323           | 264          | +22.3%        |
| Sales Volume        | \$11,449,900 | \$9,068,455 | +26.3%       | \$160,246,303 | \$97,176,760 | +64.9%        |
| New Listings        | 15           | 12          | +25.0%       | 365           | 279          | +30.8%        |
| Pending             | 23           | 8           | +187.5%      | 25            | 255          | -90.2%        |
| Withdrawn           | 1            | --          | --           | 23            | 14           | +64.3%        |
| Expired             | --           | --          | --           | --            | --           | --            |
| Months of Inventory | 0.5          | 0.1         | +336.4%      | N/A           | N/A          | --            |

| Price Range          | This Month |           |           | Year-to-Date |            |           |
|----------------------|------------|-----------|-----------|--------------|------------|-----------|
|                      | New        | Sales     | DOM       | New          | Sales      | DOM       |
| \$149,999 or under   | --         | --        | --        | --           | --         | --        |
| \$150,000- \$199,999 | --         | --        | --        | --           | --         | --        |
| \$200,000- \$249,999 | --         | --        | --        | 3            | 1          | 17        |
| \$250,000- \$299,999 | --         | --        | --        | 14           | 7          | 6         |
| \$300,000- \$349,999 | 1          | 2         | 6         | 12           | 16         | 6         |
| \$350,000- \$399,999 | 2          | 1         | 1         | 54           | 16         | 12        |
| \$400,000- \$449,999 | 3          | 5         | 16        | 69           | 58         | 10        |
| \$450,000- \$499,999 | 5          | 3         | 47        | 95           | 73         | 13        |
| \$500,000- \$549,999 | 4          | 3         | 18        | 46           | 56         | 9         |
| \$550,000- \$599,999 | --         | 3         | 19        | 41           | 46         | 9         |
| \$600,000- \$699,999 | --         | 3         | 6         | 21           | 42         | 8         |
| \$700,000- \$799,999 | --         | 1         | 30        | 5            | 5          | 10        |
| \$800,000- \$899,999 | --         | 1         | 78        | 4            | 3          | 44        |
| \$900,000- \$999,999 | --         | --        | --        | --           | --         | --        |
| \$1M - \$1.99M       | --         | --        | --        | 1            | --         | --        |
| \$2M - \$2.99M       | --         | --        | --        | --           | --         | --        |
| \$3M+                | --         | --        | --        | --           | --         | --        |
| <b>Totals</b>        | <b>15</b>  | <b>22</b> | <b>21</b> | <b>365</b>   | <b>323</b> | <b>10</b> |

| Average              | This Month |           |         | Year-to-Date |           |        |
|----------------------|------------|-----------|---------|--------------|-----------|--------|
|                      | Nov 2021   | Nov 2020  | Change  | 2021         | 2020      | Change |
| List Price           | \$514,735  | \$368,152 | +39.8%  | \$463,413    | \$363,715 | +27.4% |
| List Price/SqFt      | \$273      | \$193     | +41.6%  | \$245        | \$192     | +27.8% |
| Sold Price           | \$520,450  | \$377,852 | +37.7%  | \$496,119    | \$368,094 | +34.8% |
| Sold Price/SqFt      | \$277      | \$198     | +40.2%  | \$263        | \$194     | +35.3% |
| Sold Price / Orig LP | 99.5%      | 102.1%    | -2.5%   | 107.4%       | 100.9%    | +6.4%  |
| Days on Market       | 21         | 10        | +111.9% | 10           | 12        | -15.7% |

| Median               | This Month |           |        | Year-to-Date |           |        |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
|                      | Nov 2021   | Nov 2020  | Change | 2021         | 2020      | Change |
| List Price           | \$499,450  | \$361,475 | +38.2% | \$460,000    | \$360,000 | +27.8% |
| List Price/SqFt      | \$277      | \$195     | +42.1% | \$241        | \$190     | +27.0% |
| Sold Price           | \$499,500  | \$369,000 | +35.4% | \$490,000    | \$366,125 | +33.8% |
| Sold Price/SqFt      | \$276      | \$201     | +37.5% | \$258        | \$192     | +33.9% |
| Sold Price / Orig LP | 100.0%     | 100.5%    | -0.5%  | 105.0%       | 100.0%    | +5.0%  |
| Days on Market       | 7          | 5         | +44.4% | 5            | 4         | +25.0% |



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